



November 4, 2004

Tom Farrell
Farrell Design-Build Companies, Inc.
685 Placerville Drive
Placerville, CA 95667

RE: Wal-Mart Store #5457
Hegenberger Road, Oakland, CA

Dear Tom:

SIMEON would like to thank you and the Farrell team for completing this job in such a quick time frame. With the recommendations from Treadwell & Rollo we were able to confirm the cost saving and schedule benefits the Geopier system brings to a project. Aaron Taylor of your office was instrumental in getting the Geopier supported slab design coordinated with Wal-Mart's structural engineers. With the second hammer crew you added to the job, completion was ahead of schedule. Communication with your office group and field crew was always open and effective.

Considering that 9,000 tons of crushed concrete was rammed into the ground, the condition of the pad after completion was great. It looked like you were not even on site. Thanks. This made it easy for Wal-Mart to mobilize their construction operation. Using crushed concrete instead of crushed rock was also an environmentally sound idea.

Because of the success we experienced here, we will be looking for future opportunities to use your services as we develop more projects in the Bay Area.

Sincerely,

Pierson Forbes
Vice President, Construction