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October 18, 2001

Michael Farrell
Farrell Design Build Companies, Inc.
685 Placerville Drive PMB382
Placerville, CA 95667

Re: The Lofts Project
119 E Street
Davis, CA 95615

Dear Michael:

I want to take this opportunity to thank you for doing such a great job at the Lofts project in downtown Davis. Farrell Design Build Companies displayed a high level of professionalism that made my job easier. Tom really made the conversion from drilled concrete piers to Geopiers simple. I was very impressed with his ability to guide and assist our geotechnical and structural engineer.

As you know, the Geopier system has several advantages over deep drilled concrete piers. The benefits that I most appreciated are outlined below:

1. The pier excavation was reduced from an average depth of 30' to an average depth of 14', greatly reducing the potential for cave-in.
2. Geopier excavations are almost filled immediately after excavation, increasing job-site safety and reducing risk related to open excavations.
3. Last but not least, it simplifies the process allowing for a quick installation and reduction in cost. That's how I define win-win.

It was a pleasure working with you, Tom and Bill on the Lofts project. I especially appreciated your willingness to be flexible in coordinating with the other trades on this space constrained site. As I mentioned previously, I am working on a couple of similar projects that are good candidates for Geopiers. I see the advantage of involving you early in the process, so I will contact you prior to the construction document phase. Thanks again for your "can-do" approach and attitude.

Sincerely,

A handwritten signature in dark ink, appearing to read 'Steve Harrison', written in a cursive style.

Steve Harrison
President